



Market Needs: Challenges and Opportunities

Missouri River Navigator's Meeting
Panelists:

Mr. Chris Klenklen,
Division Director
Missouri Dept. of Agriculture

Jon Stephens,
President & CEO
Port KC

Michelle Hataway
Missouri Department of Economic Development

A Nation Served by Freight

125.8
million

Households

7.7
million

Businesses

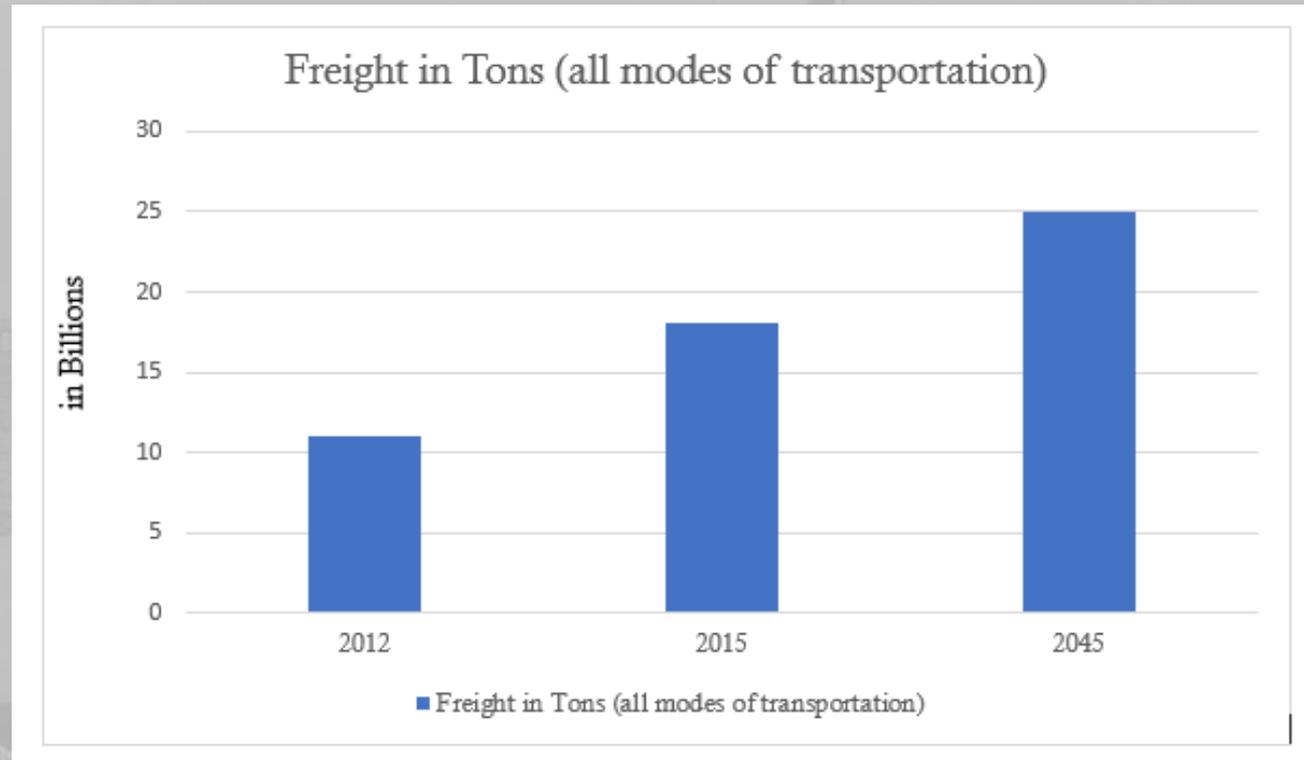
90,000

Government Units

All demand
the efficient
movement
of freight.

The Future of Freight

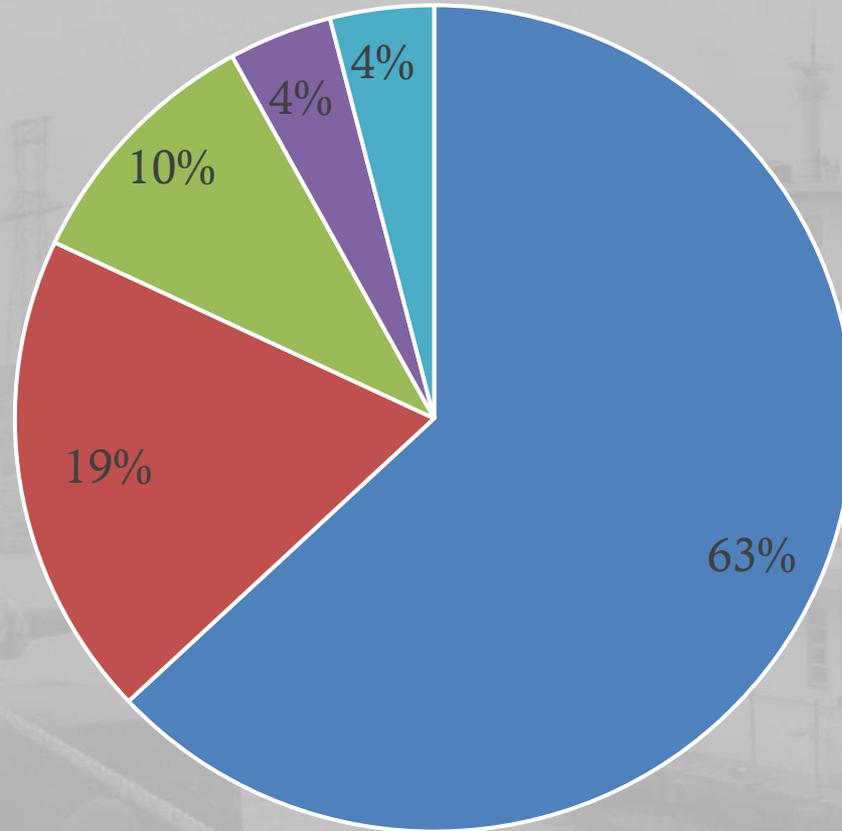
- 2012:
11 billion tons
- 2015:
18 billion tons



Projected 40% increase by
2045: **25 billion tons**

Data from Bureau of Transportation Statistics
2012 Commodity Flow Survey
Freight Analysis Framework, version 4.1, 2016

Percentage of Freight by Mode in 2015



■ Truck ■ Pipeline ■ Rail ■ Water ■ Other Modes and Multiple Modes

Data from Bureau of Transportation Statistics
Freight Shipments Projected to Continue to Grow