



US Army Corps
of Engineers



Tips for Successful Consultation Meetings

Before a meeting

- * talk early; talk often
- * consult your Tribal Liaison
- * know your Tribal contacts
- * plan meeting with Tribal input
- * provide project info beforehand

During a meeting

- * listen more than you talk
- * don't interrupt
- * respect elders
- * don't be defensive; don't argue
- * expect changes to agenda
- * partake of/offer snacks, coffee
- * small gifts (ie, castle pins) OK

More Consultation Tips

After a meeting

- * don't rush off; stay and talk
- * share a meal
- * send out draft meeting notes
- * follow up with a phone call
- * collaboratively plan next step



The Six USACE Tribal Policy Principles

- * recognition of sovereignty
- * gov't to gov't relationships
- * consultation before decisions
- * trust responsibility
- * protect cultural/natural resources when possible
- * promote economic capacity